

Message Text

CONFIDENTIAL

PAGE 01 ALEXAN 00387 230743Z
ACTION NEA-07

INFO OCT-01 SS-14 ISO-00 EB-03 /025 W
-----230816Z 002193 /10
R 230720Z MAY 77
FM AMCONSUL ALEXANDRIA
TO SECSTATE WASHDC 0778
INFO AMEMBASSY CAIRO

C O N F I D E N T I A L ALEXANDRIA 0387

LIMDIS

FOR NEA/EGY FROM AMBASSADOR IN ALEXANDRIA

E.O. 11652: GDS
TAGS: BTRA, ETRD, EINV, EG, US
SUBJECT: XEROX

REF: STATE 112447

1. AS I HAD AGREED TO DO, I ASKED FAHMY LAST NIGHT WHETHER HE WOULD AGREE TO RECEIVED SHAKER KHAYATT ANYTIME BETWEEN MAY 28 AND JUNE 4 IN ORDER TO DISCUSS XEROX. FAHMY WAS LEERY IN ARRANGING SUCH A MEETING. IT WAS HIS UNDERSTANDING THAT XEROX HAD BEEN FORMALLY APPROVED AND THAT THERE WERE NO OUTSTANDING ISSUES CONNECTED WITH IT. IF HE MET WITH KHAYATT ESPECIALLY AFTER XEROX HAS BEEN ALLOWED TO OPERATE IN EGYPT, THIS WOULD CAUSE CRITICS OF THE EGYPTIAN ACTION TO CHARGE THAT HE HAD BEEN OFFERED A BRIBE. IN ANY CASE, HE SAW NO NEED FOR SUCH A MEETING.

2. I TOLD HIM THAT XEROX, ALTHOUGH IT HAS HEARD OF GOE APPROVAL, STILL HAS SOME QUESTIONS THAT HAVE TO BE ANSWERED. PURPOSE OF PROPOSED MEETING WOULD BE TO OBTAIN NEEDED CLARIFICATIONS. FAHMY AGAIN SAID IT HIS UNDERSTANDING FROM MIN MOHAMED RIAD THAT XEROX ISSUE ENTIRELY RESOLVED. HE WOULD CHECK WITH RIAD AGAIN TO CONFIRM THIS. HOWEVER, HE SAW NO NEED FOR MEETING.
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3. COMMENT: FAHMY IS SHOWING SOME SENSITIVITY TO MEETING WITH REPS OF BOYCOTTED AMERICAN FIRMS -- FORD EXCEPTED. HE IS CLEARLY WORRIED THAT ANY SUCH MEETINGS WILL BE DISTORTED BY HIS AND GOE CRITICS AND THEREFORE PREFERS TO AVOID THEM. UNFORTUNATELY, THIS LEAVES UNANSWERED OUTSTANDING XEROX QUESTIONS. REQUEST DEPT INFORM BILL MILLER OF ABOVE. WHILE I WOULD NOT WISH TO BECOME

INVOLVED IN DETAILS GOE/XEROX NEGOTIATIONS,I WOULD BE WILLING GIVE
FAHMY AND/OR RIAD LIST OF QUESTIONS WHICH XEROX STILL NEEDS
ANSWERED, IF MILLER BELIEVES THIS WOULD BE USEFUL. SUCH A LIST
MIGHT ALSO CAUSE FAHMY TO RECONSIDER HIS REFUSAL TO MEET WITH
KHAYATT. I WILL, OF COURSE, BE PLEASED SEE KHAYATT WHEN HE ARRIVES
CAIRO.

4. REPLY SHOULD BE SENT AMEMBASSY CAIRO, RPTED INFOR ALEXANDRIA.
CHASE

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NNN

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Disposition Approved on Date:
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TAGS: BTRA, ETRD, EINV, EG, US, XEROX, (KHAYATT, SHAKER), (FAHMY, ISMAIL)
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